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BUSINESS PROFILE

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ABOUT US

OPENMIND Technologies (OMT) is an SMME company, 100% of our equity is owned by enthusiastic black individuals who are passionate about the service we provide. Our main focus is to simplify IT and enable businesses, we want to be a strategic partner of choice. The team has Engineering background with a strong technical knowhow of innovation and solving problems.

OMT focuses on total infrastructure design and support (Desktops, Servers, Networks and Cloud Services, Microsoft Office 365) for Windows, Linux and a variety of UNIX flavours. Our goal is to provide a good quality service to the market and be the best ICT Company that provides seamless integration between services and applications we support.

OMT, is an IT Infrastructure development and management company with offices in Johannesburg and East London.

We currently support over 1000 users in South Africa, and can assist you with the design and implementation of your corporate network as well as the maintenance thereof on either a full time or Ad-hoc basis. OMT delivers the services using trusted MSP systems to monitor and maintain client's infrastructure.

OMT, has experience implementing and supporting HP, Cisco, Linux, Windows, Cloud Services, Microsoft Online Services (MS Azure and MS Office365) as well as various VoIP systems, making us a truly turnkey value proposition.

We pride ourselves in being able to offer top level service, which we guarantee through our service level agreements.

At OPENMIND Technologies we believe that ICT service must assist business in its endeavour to be profitable without being confused by technology changes and escalating prices. Our service starts by addressing problems that hinders business profitability through the initial infrastructure analysis.

Bottlenecks are identified and managed without compromising business operation. We work out your total business ICT infrastructure and properly manage it with our data traffic management systems and our highly skilled system engineers.

Our services are provided to you in line with ITIL, COBIT and Microsoft Operations Framework (MOF) practices.



AN OVERVIEW

OMT was founded in 2005 as a business concept. It began trading on a limited scale from November 2005, and commenced full-scale operations in July 2006. During this interim period, OMT was assisted to grow through intensive mentoring and guidance at MIP Holdings (Pty) Ltd, a leading Healthcare, Employee Benefits, Finance and Lending IT solutions development company in South Africa.

Since the commencement of incubation and enterprise development at MIP Holdings (Pty) Ltd (<http://www.mip.co.za>), OMT has provided quality services in a broad range of IT work to clients in:

- IT consulting and software development
- Insurance services
- Education
- Medical Institutions
- Government



THE TEAM

OMT is comprised of highly skilled open-minded youth individual who are focused on service delivery and seamless integration of systems. The team has a united vision of giving quality service that is unique to the market. With our foundation in ingenuity, we always put down solutions, stand on the user side and carefully apply our technical ability to achieve what is best for the user without compromising the security and efficiency of the systems. Our promise is to deliver quality service on time.

OWNER: MR FEZILE DYELE

Mr Fezile Dyele the founder and Managing Director of OMT. A highly experienced IT professional, he holds a National Diploma Electrical Engineering (LC). In addition, he holds a variety of professional training qualifications. His technical expertise includes local and wide area networks, IP protocol management, and advanced IT client server solutions services. Fezile is proficient in a variety of high-level computer languages, including MySQL, MS SQL, Solaris, HTML, PHP and Perl. In operating systems administration, Fezile is proficient in UNIX, Linux and Microsoft Windows OS packages. He is also highly skilled in Server Technologies including Windows 2003/2008/2012 Servers, IIS Server, Apache Server, LDAP, Active Directory, Backups, Firewalls, Cloud Solution (Azure, Office 365) and Data Security. In networking, he has good experience in Cisco, Nortel, 3Com, and D-Link Network Infrastructure.

PARTNERSHIP PHILOSOPHY

All future shareholding and partnership strategies are carefully assessed to ensure that they are value-adding relationships through which OMT maximises benefits for both itself and its client base. This especially relates to developing a common vision in corporate culture, human resource management and development, and corporate governance.

In achieving the above strategies, OMT aims to bolster South Africa's broad based Black economic empowerment by providing leading local IT firms opportunities to partner with a well-established, forward-looking, Black-owned IT firm that is adequately positioned to create effective partnerships in accordance with the South African IT Industry Charter.

As a small enterprise operating in South Africa's highly competitive IT sector, we are proud to be part of the growing component of Black-owned and empowered firms offering top-quality products and service to clients on the one hand, and empowerment, dignity and national pride to historically disadvantaged individuals and communities on the other.



OMT'S TECHNICAL AND OTHER CAPABILITY

- Strategic skills transfer
- Technical Solutions and Support
- ICT Process Management
- Systems analysis
- Administration and project management
- Client building networks
- Black Economic Empowerment
- Communication and Branding material Supplies



SERVICE OFFERING

IT SERVICES

- The company offers; sales, installation, maintenance and repair of Desktop PC's, Servers, Printers, Network hardware,
- Desktop Support (Linux, Unix, Windows, FreeBSD)
- Server support (MS Windows, Unix, Linux, Solaris, AIX, FreeBSD)
- Data Security
- Firewalls, Intruder Detection Systems
- Messaging and Collaboration Servers (MS Exchange, Exim, Cyrus IMAP)
- Microsoft Online Services (Microsoft Azure and Microsoft Office 365 Products)
- Web Servers (IIS, Apache)
- Proxy Servers
- Network Hardware Configuration (Cisco, Nortel, HP, D-Link, 3Com)
- Layer2/3 Switching and routing configurations
- LAN, WAN, VLAN, WLAN and VPN configurations
- Voice over IP Telephony Solutions and Least cost routing

"OMT aims to be a leading player in South Africa's Information and Communication Technology sector by providing a one - stop shop for all our clients' ICT needs."



COMMUNICATIONS SERVICES

With a notice of providing comprehensive Information and Communication Technology products, OPENMIND Technologies decided to integrate communication services with pure IT solutions. The following are the main products offering under Communication Services Division:

- Branding (Brand activation, audit and positioning; corporate clothing and gifts)
- Media (Media strategies; media buying and placement)
- Graphic designing and printing services (brochures, reports, newsletters, posters etc.)
- Communications (Communication strategies and audits)
- Content editing, proofreading and language translation services
- Advertising (Concept generation, rollout and evaluation: Outdoor, television, radio, search engines, print)
- Events management and coordination
- Website development, maintenance and hosting

OMT provides services based wholly on technological needs. OMT believes in and fully supports broad-based access to all our services, irrespective of ethnic background, affiliations or financial criteria. Our corporate values and beliefs are encapsulated in our corporate vision:



OUR CLIENTS

Our clients vary from small to medium companies. Although some of them are small they carry large amounts of data and sophisticated management processes and very sensitive data. Below is a list of some of our clients:

[MIP HOLDINGS \(PTY\) LTD \(HTTP://WWW.MIP.CO.ZA\)](http://www.mip.co.za)

MIP Holdings is a software house developing application solutions financial services administration

The offices are located in Johannesburg and Cape Town, and Pretoria with about 150 workstations

[THEBE YA BOPHELO HEALTHCARE ADMINISTRATORS \(PTY\) LTD \(HTTP://WWW.TYBHEALTHL.CO.ZA\)](http://www.tybhealthl.co.za)

Thebe ya Bophelo Healthcare Administrators is a healthcare medical benefit administrator located in Johannesburg

Thebe has about 140 workstation and about six remote branches managing for both Themed Medical Scheme and Hosmed Medical Scheme

[PLASTICOLORS \(PTY\) LTD \(HTTP://WWW.PLASTICOLORS.CO.ZA\)](http://www.plasticolors.co.za)

Health & Safety Professionals deals with medical testing, health and safety situated in Johannesburg and they have about 30 workstations.

[MEDICAL SERVICES ORGANISATION \(MSO\) \(HTTP://WWW.MSO.CO.ZA\)](http://www.mso.co.za)

MSO is a PBM Service organisation doing authorisations for many Medical Schemes is South Africa, they have about 400 workstations.

[UNIVERSAL SERVICE AND ACCESS AGENCY OF SA \(HTTP://WWW.USAASA.ORG.ZA\)](http://www.usaasa.org.za)

The Universal Service and Access Agency of South Africa (USAASA) is a State Owned Entity of government established through the Electronic Communications Act, No 36 of 2005, to ensure that "every man, woman and child whether living in the remote areas of the Kalahari or in urban areas of Gauteng can be able to connect, speak, explore and study using ICT's. OMT is offers Support and Maintenance to 27 clinics in the Joe Morolong Municipality, Northern Cape.

[PMSA \(HTTP://WWW.PROFMSA.CO.ZA\)](http://www.profmsa.co.za)

Professional Medical Scheme Administrators (PMSA) is an independent medical scheme administrator utilising the latest technologically advanced systems to provide a professional service to clients, PMSA has about 300 workstations managing a number of medical schemes

[PROFMED MEDICAL SCHEME \(HTTP://WWW.PROFMED.CO.ZA\)](http://www.profmed.co.za)

Profmed is a leading medical aid scheme, Profmed provides an exceptional range of comprehensive benefits and affordable medical cover with about 40 workstations



CONCLUSION

OMT has the knowledge and technicality to offer you the services that you need. The current clients have gained confidence in us and OMT has quickly learnt the way they do business. OMT propose to give you an equivalent service to match your requirements. Our services are open to your business needs, we want to be your strategic partner.

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PARTNERS

